Sales Coordinator- Med/Surge Sales for Brownmed

Brownmed, a successful and growing medical device company, is currently searching for a Sales Coordinator – Med/Surge with tenacity and grit. The Sales Coordinator will develop new business and expand existing opportunities by building strong relationships with Medical Distributors, buyers and senior executives. The successful candidate will possess excellent selling, persuasion and negotiation skills, and must be a closer. Must understand medical distribution channel and be able to apply analytics to secure new opportunities and measure existing customer growth potential. Qualified candidates will have a proven track record to meet and exceed sales goals. Candidate must have at least 4 years of proven sales success. Experience in medical device sales is a plus. A Bachelor’s degree is required and an advanced degree is preferred.

This is an opportunity to join a rapidly growing organization and play an instrumental part in defining the future. Individual must be a self-starter and work closely with individuals as a team player in a decentralized organization. Strong leadership, communication and people skills are instrumental in this role. Qualified candidates must possess exceptional customer service skills and be comfortable in a rapidly changing organizational environment. The successful candidate must reside in the Kansas City metro area with ability to travel 25% to meetings and tradeshows.

Brownmed has a great history of innovation and product development. The organization is very family friendly and a non-smoking company. Benefits include health insurance, short and long term disability insurance, life insurance, a 401(k) plan, profit sharing and paid holidays.

To apply for this position, send your cover letter and resume to cindy.chadwick@brownmed.com.